



**CIPFA (and PA) supporting the World Bank  
in building capacity for successful Public  
Private Partnerships in East Africa**

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## CIPFA & PA providing PPP Training with the World Bank Group



**Nairobi**

13-14 October 2016



**Kampala**

17-18 October 2016



**Kigali**

20-21 October 2016

## Broad Definition of a PPP

- Based on *Public-Private Partnerships Reference Guide V2.0 (World Bank 2014)*

A long term contract between a public party and a private party for the development and/or management of a public asset or service, in which the private agent bears significant risk and management responsibility throughout the life of the contract, and remuneration is significantly linked to performance and/or the demand or use of the asset or service.

- Finance is not a requirement
- Used for both infrastructure and services

# The Certified PPP Professional (1)

- Definition and main characteristics of a PPP
  - Design, Build, Finance, Operate and Maintain (DBFOM)
  - No requirement for Finance
  - Infra PPPs vs Service PPPs
  - User Pays vs Government Pays
- Alternatives for infrastructure finance and procurement
- Types of PPP and other terminology applied

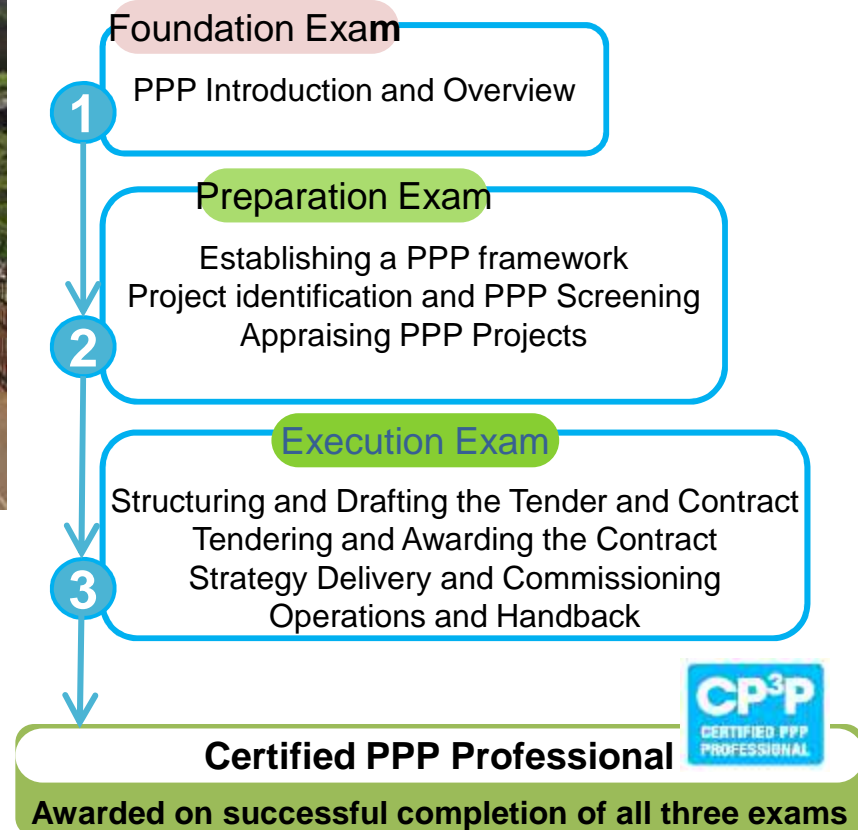
## The Certified PPP Professional (2)

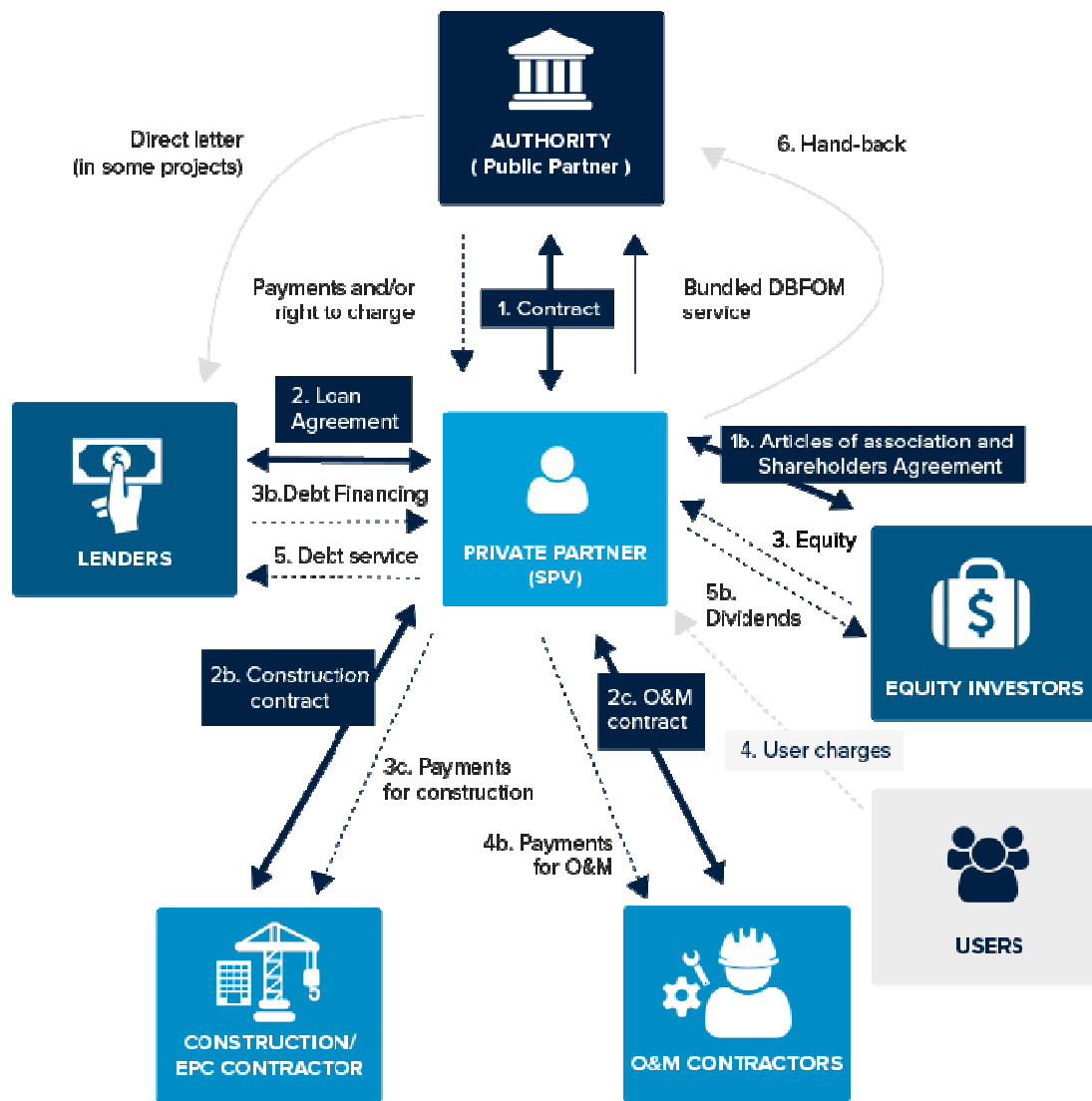
- Where PPPs are used
- Motivations for using PPPs
- Typical structure of a PPP
- How PPPs are financed
- Reasons for project failure
- Introduction to the PPP Framework concept and considerations
- Overview of the PPP Process

## Case Study: Kampala Jinja Expressway



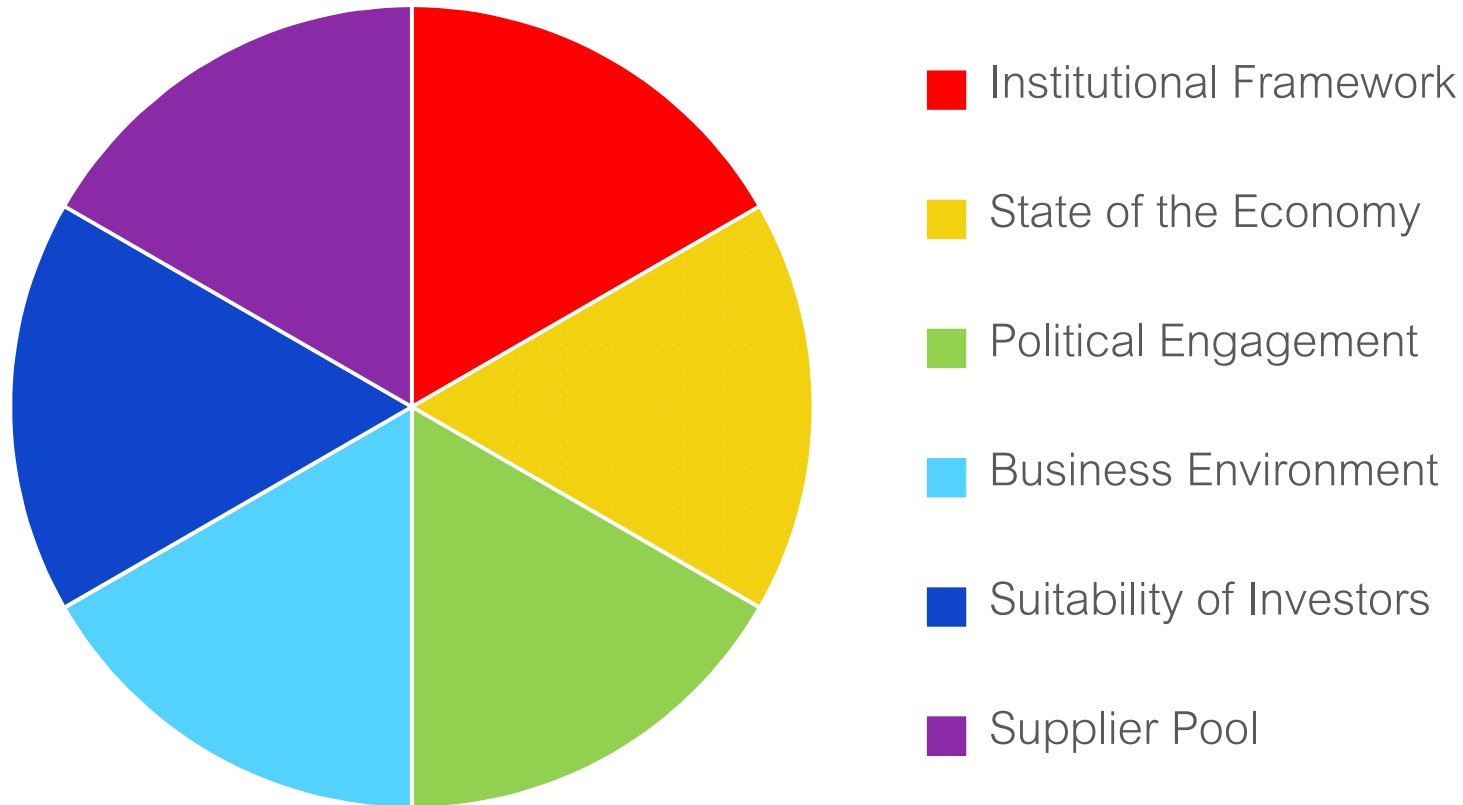
## Certified PPP Professional



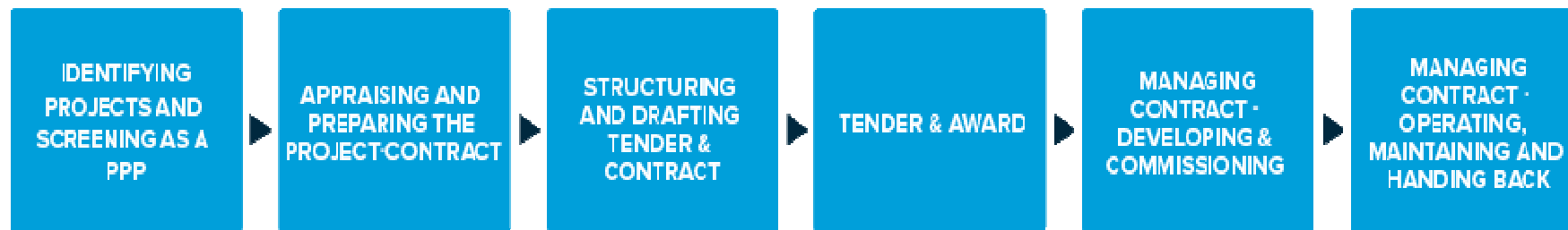


← Service related flows    ↔ Contract relationship    ← - - - - Cash related flows

# Understanding the Background Risk - Critical Success Factors

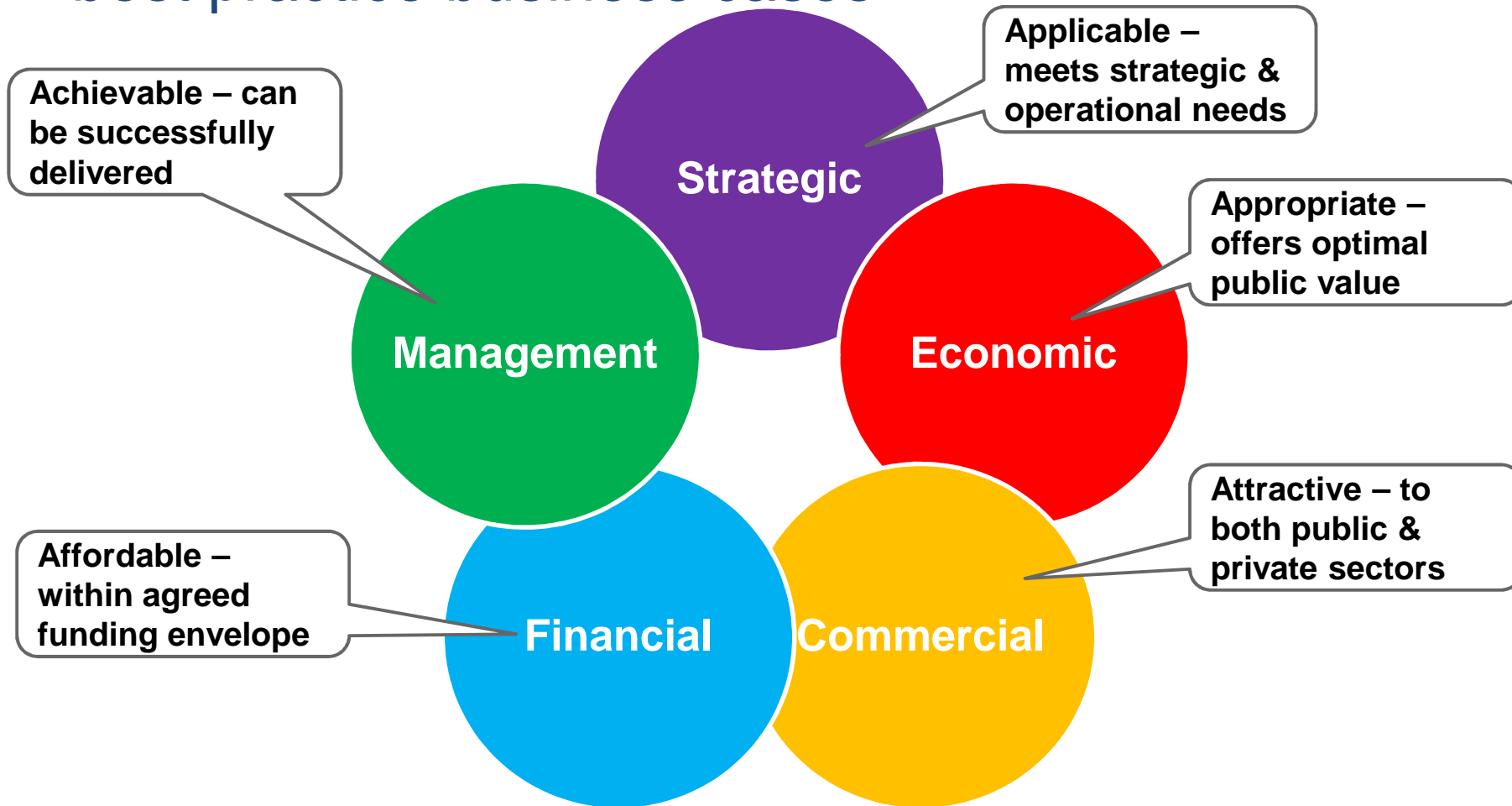






**Linked CIPFA offers: Fin Mgt Model, IPSAS, Fin Bus Partner, HMT Better Business Cases (5 case model), etc.**

# The Five Case Model: the five elements of best practice business cases



# Questions