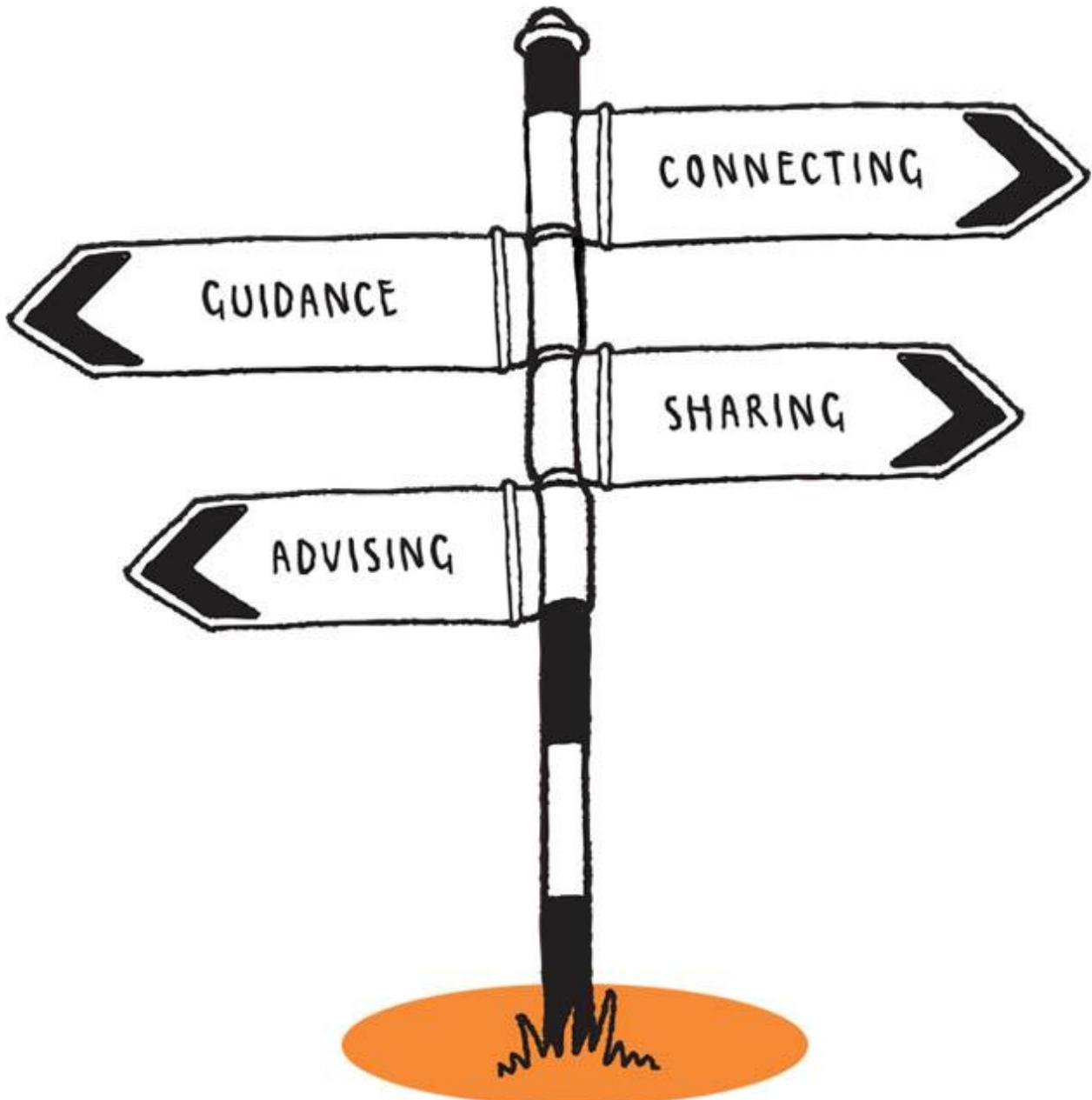


CIPFA Procurement & Commissioning Network (CPCN)

your CPCN membership

2019/20



Welcome to the CPCN

The CIPFA Procurement & Commissioning Network (CPCN) has been established for over 17 years. As one of the leading networks available to public sector procurement and commissioning practitioners, it will support you and your organisation with current and future procurement challenges.

CPCN will help with your daily procurement queries, offer expert practical support to navigate complex procurement regulations, facilitate compliant tendering and keep up to date with industry best practice. CPCN also offers a wide range of valuable face-to-face themed events at various regional venues, as well as our 'open' events programme and other ad-hoc workshops which can also be delivered on-site, at a special discounted rate for subscribers.

At a time when the role of procurement and commissioning practitioners is changing rapidly, with increasing and more complex demands, the CPCN will help you ensure that you are well informed and appropriately skilled in the evolving public sector agenda and legislative changes (including the Public Contracts and Concession Contracts Regulations) to face the future with confidence. For those with specific questions, our advisors are on hand to help.

The CPCN website also contains detailed guidance, toolkits, briefing notes and templates, as well as documentation written to accompany events on topics of current interest, which can be downloaded free of charge by CPCN subscribers. Our e-alert service, provided to over 100 members, contains updates on changes in legislation and comments on policy and topical issues. No other organisation provides such a comprehensive, one-stop shop for all those involved in public sector procurement and commissioning.

If you would like further information about the benefits of subscribing to the CPCN, please contact Mohamed Hans who will be delighted to assist you.

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@CProcurement

For any other network enquiries, or for details about our corporate network support package, please contact:

Cliff Dalton
Head of Networks
Cliff.Dalton@cipfa.org



@cliffdalton

Benefits of membership for your organisation

- Attendance at a wide selection of topical procurement events (workshops and summits) using pre-purchased places at regional venues, as well as open training courses for this network, or on a pay as you go basis at a reduced rate
- Technical support and guidance on procurement related issues from expert advisors who can respond to requests from subscribers either by email or by phone
- Timely updates on relevant procurement, commercial and legislative issues giving you all the facts at your fingertips, and information on how these will affect your job role, service delivery and your wider authority
- Opportunities for networking, career development and CPD
- Sharing of knowledge and best practice with peers to create an environment where the key procurement and commissioning issues of the day can be debated and addressed
- Exclusive website access – www.cipfa.org/procurement - the website contain a wealth of published information including regular briefings, newsletters and updates, as well as current and past event presentation materials to allow you to engage with colleagues and members in your area and share best practice
- Regular monthly newsletter to keep you updated on the latest procurement and commissioning issues affecting your area of activity
- Discounts off any CIPFA Essentials training events run by other CIPFA Networks
- Access to other network events when bought under a corporate membership arrangement.

Independent Tender Moderation & Financial Evaluation of Suppliers

We can act as an Independent Chair to moderate complex tender evaluations or undertake financial due diligence on suppliers

Please contact Mohamed for further information

All CIPFA Procurement Network events can be customised and delivered at your premises at a discounted rate for network members.

A full list of our *Essentials* training days and the next available event to book on can be found [here](#).

Programme of events

Our headline events below are complemented by topical briefings and advisor support for subscribers only. Detailed programmes will be issued shortly before each series starts.

New events may be added as the procurement agenda develops, and eligibility for use of prepaid places at those extra events will be confirmed as part of the event promotion materials and through our newsletters.

January/ December 2019 – Introduction to Public Procurement

This introductory event will support new practitioners or those who need a refresher to develop an overview of the role and function of procurement.

February 2019 - Settling the Score – Tender Evaluation and Moderation

This event will cover the tricky issue of evaluating tenders and conducting moderation meetings. Evaluating tenders is a critical part of the procurement process. Get it wrong and risk the award decision being set aside.

March 2019 - Completing OJEU Notices & Drafting Standstill Letters

Research suggests that many CAs do not complete notices correctly, which could expose the organisation to immediate legal challenge. Recently, a number of cases have highlighted the importance of issuing a compliant notice to unsuccessful contractors.

March 2019 – Social Value – the Next Generation Contracts

This special workshop will update on new measures announced on social value to promote delivery of better public services and use contracts as a “force for good”. It will also include demonstration on how to enter into new pilots prior to complex outsourcing contracts and drafting “living will’s” in the event of a supplier default.

April 2019 – Complex Procurements – Understanding Development Agreements & Concession Contracts Regulations 2016

This event will offer an update on recent case-law on development agreements, which have important ramifications for public/private development projects. The event will also offer a practical insight into the use of CCR 2016, which are now widely considered by CAs keen on commercial income generation.

May 2019– Update on GDPR and Public Contracts

On the anniversary of the implementation of the GDPR, this series of workshops will take a detailed and practical look at the impact of the provisions on the new Act GDPR on public sector procurement.

June 2019 - Managing TUPE and Pensions Pitfalls in Tenders, Outsourcing & Setting up Trading Companies - (Popular event)

This event will help practitioners understand the often complex and tricky issues relating to TUPE and pensions when involved in tenders, outsourcing services, or setting up new trading companies.

June 2019 - Essential Skills for Successful Procurement Projects

Organising and managing procurement projects is the key element that determines success or failure. Since projects do not manage themselves, organisations must rely on their staff’s abilities and skills to manage a variety of projects while attending to their other duties and responsibilities.

July 2019 – Maximising Opportunities under the Light Touch Regime - (Popular event)

The event will cover key stages of managing and designing a compliant LTR process. It will cover mandatory and discretionary aspects of the regime, procedural flexibilities, choice of award criteria as well as the common pitfalls and opportunities.

October 2019 - Annual Procurement Law Update – (Special Event)

The Annual Procurement Law Update Summit will feature national experts and include a roundtable discussion to help organisations prepare for the changes ahead.

November 2019 – The Price is Right (Popular event)

Many contracting authorities use the standard lowest-price tendering evaluation criteria, which can cause problems during the contract period. This event will look at other price scoring evaluation options open to CAs.

Seminars and Updates in 2019

June Contract management Summit

September Procurement & Contract Audit Summit

How to join

CPCN provides frequent updates on topical issues related to public sector procurement and commissioning. This information is vital in staying up to date on the latest policy, legislation and technical issues.

Subscribe today

- Email cipfanetworks@cipfa.org, call **020 7543 5600** or complete the subscription form at: www.cipfa.org/procurement.

What our members say about the CPCN:

For the past couple of years, I have decided to invest in specific training for my procurement team and this commitment is best placed with CIPFA. The training received has been excellent and the diversity of the training available far outweighs that of any other current provider in my opinion. The learning outcomes have certainly improved my team's confidence and productivity which in turn has raised the profile of the team within the authority.

**Mark Pearson, Head of Procurement,
London Borough of Hounslow**

What our members say about the CPCN:

"High quality speakers, very well organised, the event was structured to address exactly the right subject matter. Mohamed really does a fantastic job in identifying participants' needs and meeting them comprehensively."

**Helen Lisle, BA (Hons) CMgr FCMI FCIPS,
Managing Director, Collaborative
Procurement Partnership LLP**

What our members say about the CPCN:

"I thought the format of the event was brilliant, involving different specialists who all offered 'on the ground', practical advice. I really enjoyed the event and look forward to the next one I can attend. More of this type of event - practical and relevant to current procurement - would be great to see."

Derbyshire County Council

What our members say about the CPCN:

"The CPCN has always provided professional, prompt, reliable and tailored advice to our regular queries. I would not hesitate to recommend CPCN membership to other public sector colleagues."

**Dave Starling – Head of Procurement,
London Borough of Bromley**

We look forward to welcoming you to the CPCN

Our current networks are:

- **Alternative Service Delivery Network**
- **Insurance Network**
- **Procurement and Commissioning Network**
- **Better Governance Forum**
- **Benefits and Revenues Service**
- **Children's Services Finance Advisory Network**
- **Finance Advisory Network**
- **Health and Social Care Finance Advisory Network**
- **Housing Diagnostic and Benchmarking Service**
- **Pensions Network**
- **Police Network**
- **Treasury Management Network**

Subscribe to more than one network? Buy a corporate support network package and you could save money and gain access to more services. To find out more, contact our customer services team at cipfanetworks@cipfa.org or call **020 7543 5600**.



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