

# Planning and Leading Complex Change

We will start at  
12:30 pm



Visualising leaders'  
thinking about changing  
culture and people

# Brendan McCarron

- Focus on: leadership and influencing; project and programmes, and; improvement and measurement.
- Wide public and private sector experience.
- Run CIPFA's Leadership Academy for serving and aspiring CFO's; the CSL's SRO workshop programme; in 2012, appointed an Honorary Senior Fellow a INLOGOV.



# Planning and Leading Complex Change

- Learning objectives
  - Give a taste of the highly visual approach to planning complex change and transformation
  - Highlight some practical ways of thinking about cultural and personal change

# The future

- Bigger, bolder, badder and less *predictable* “black swan” change
- Aggregation of solutions increasing complexity **and** opportunity
- Speed of change in demands and supply side
- More and more informed/active customer/ stakeholder interactions

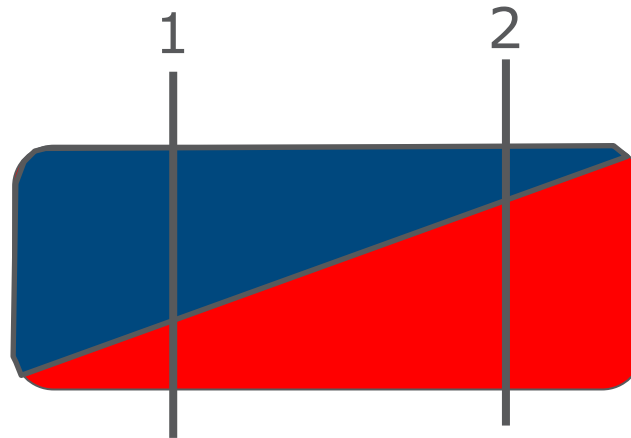


*"who'd have thought it?"*

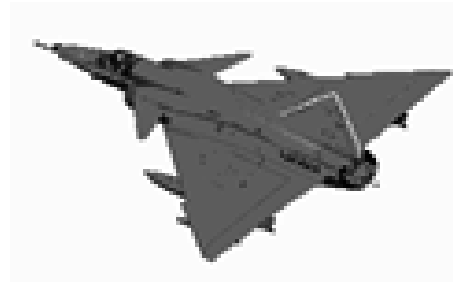
# “Type 1” and “Type 2” problems

- Type 1: Existing and desired states clear and agreed upon - relatively low risk solution possible, Plan-able

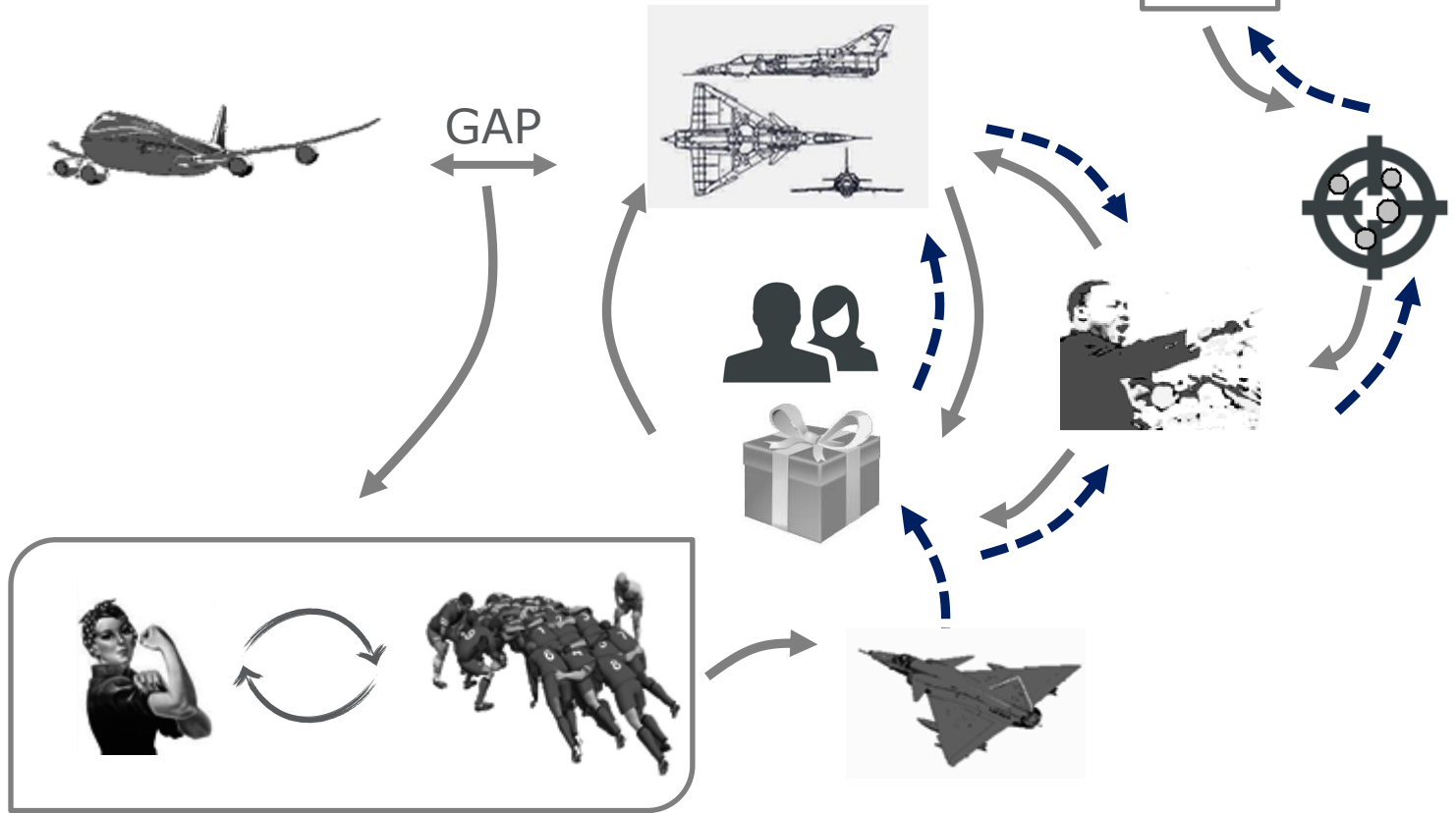
Type 2: Existing and desired states unclear and not agreed upon - no one answer, an accommodation possible; but risky and uncertain, Sense-able



# Organisations for type 1 and 2 worlds?



## Visualising leaders' thinking





# Pressures to change

- Responses or pro-active actions to address emerging business needs:
  - Client needs shifting in nature and volume
  - Regulations changing
  - Cost constraints
  - Opportunities

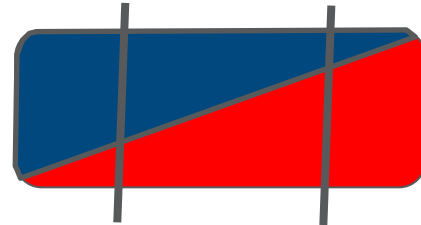


# Objectives



- Overall purposes or spending objectives
- Customer outcome focused
- Distinguishable from the means of provision
  - Specific (ish)
  - Measurable (ish) objectives

If easy to identify, likely to be type 1 problem



If type 2 problem, unlikely to be clear at first and likely to need reviewing

# Vision – compelling picture of better future



- We do...
  - We are...
  - We deliver...
  - We believe...
  - We value...
    - and
  - Our culture is...
- Present tense word- picture of what we want do be, as if we are already there in the future
  - Something easy to grasp and that gives a sense of direction

# Benefits



- Directly related to outcome objectives
- Measurable impacts on specific stakeholders perceived by them as valuable (or value destroying!)
  - Indicators of the progress of the changes and transformations

Planned-for positive benefits	Planned-for negative dis-benefits:
Emergent benefits	Emergent dis-benefits

# Stakeholders

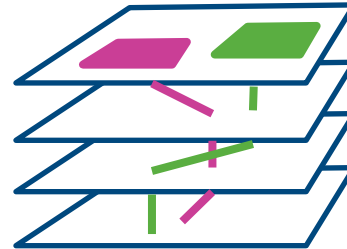


- Include:
  - Immediate beneficiaries
  - Secondary beneficiaries
  - Internal actors
  - Partners
- Play active parts in planning and deploying change
- It is they who transform ways of working and are themselves transformed

# Blueprint or Operating Model

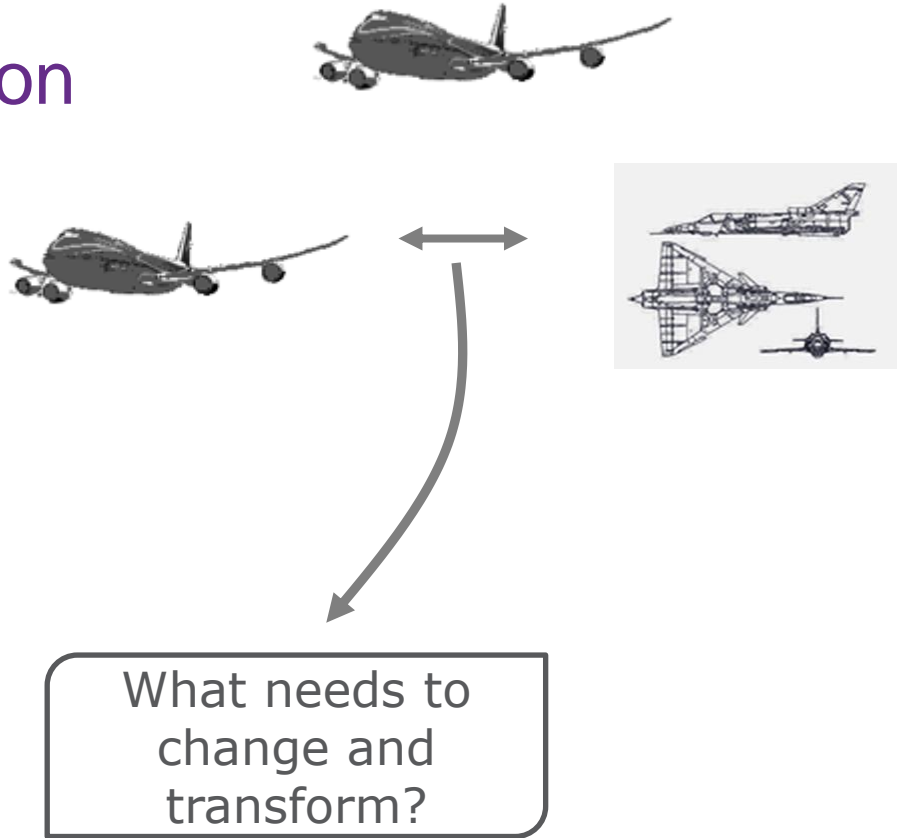


- “Design brief” for new organisation and its way of providing value to its stakeholders:
  - Strategy
  - Structures
  - Systems
    - And
  - *Culture*

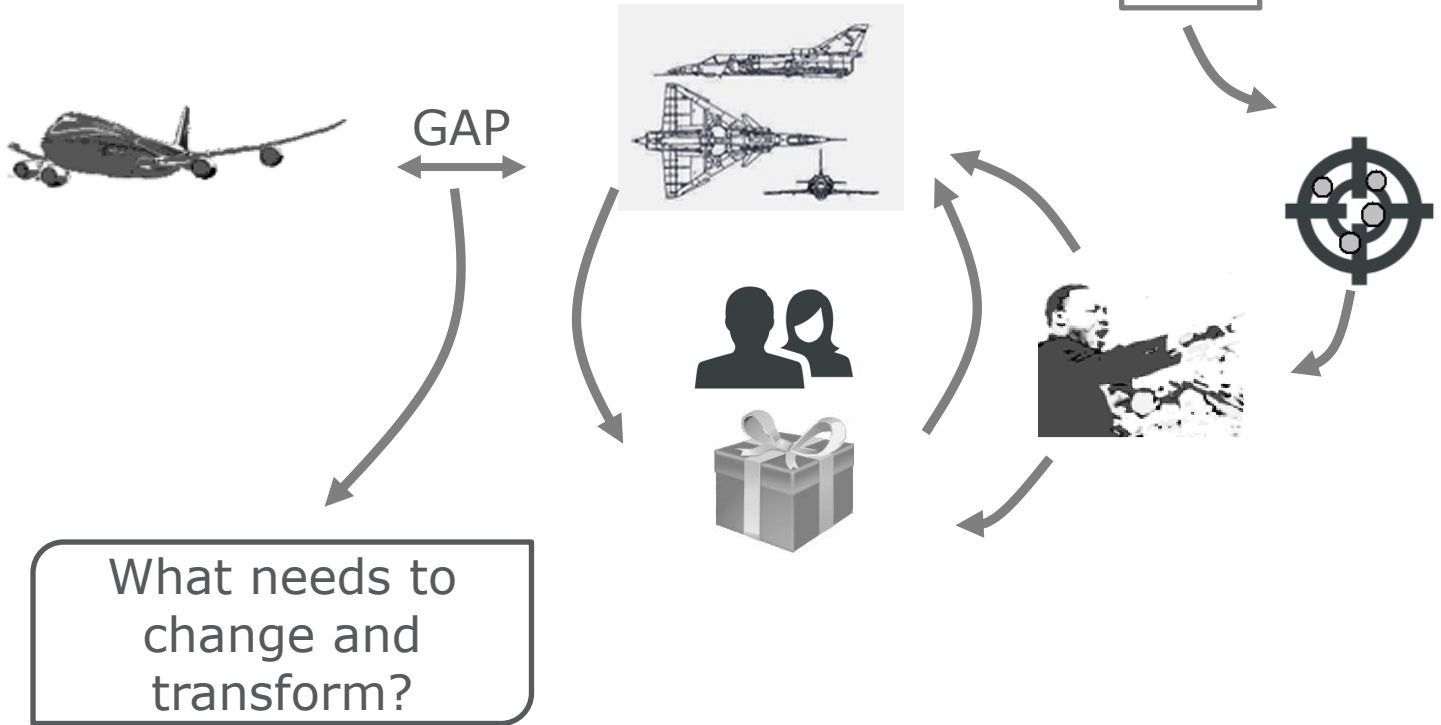


## The current situation

- In contrast to the blueprint/future operating model, covering:
  - Strategy
  - Structures
  - Systems
    - And
  - *Culture*



## So far...working backwards

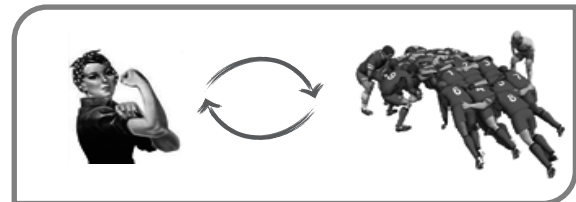


What needs to  
change and  
transform?

# What needs to change and transform - Change projects



- New outputs, in the form of strategies, structures and systems
- Nurturing of existing strategies, structures and systems to ensure their continued relevance
- Need close coordination between change projects and transformational implementation activities





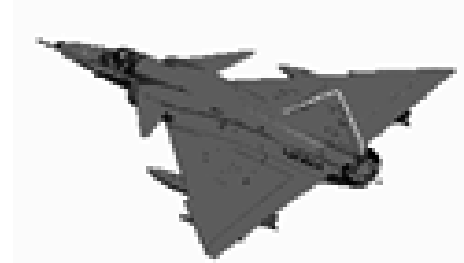
# What needs to change and transform - Implementation

- How the products of projects are used to bring about the transformations in the way the organisation does business
- Not an event; more of a journey

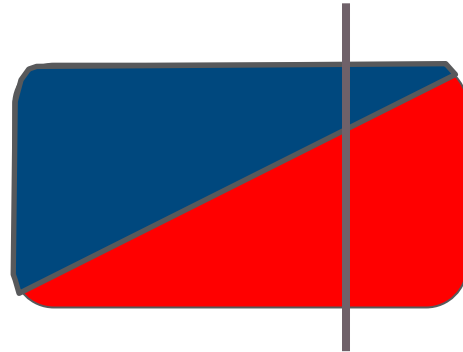


## The finished product

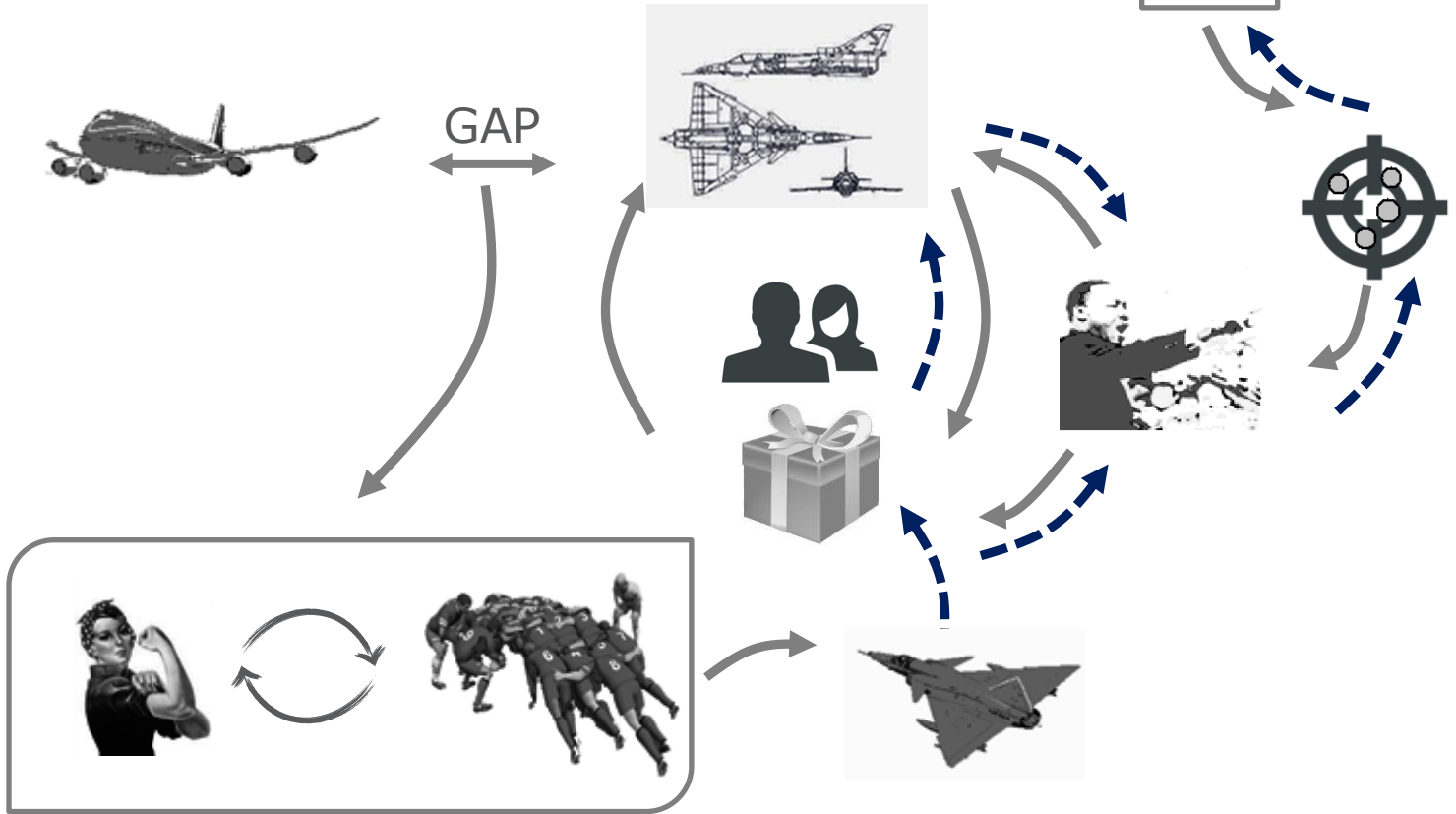
- A *transformed* organisation capable of delivering the required benefits, one with the right:
  - Strategy
  - Structures
  - Systems
    - And
  - Culture



- Flexible enough to complete the mission, *even in the face of type 2 uncertainty*



# Visualising leaders' thinking



# Final points

- Clarity is good but if things always clear you may not be trying hard enough
- Speak about the transformed organisation as if it already exists
- Change easier to plan and execute than transformation
- Learning to ride a bicycle a visible skill; learning new values and ways of thinking invisibly follows similar processes
- Should now appreciate the value of a visual approach and some of the practical ways of thinking about how organisational culture and people change